

RFP FQ 15067/RSC
117 5-Camera Replacement Systems
Responses to Questions
Updated & Completed

1. Question: On the bus the pre-proposal conference was held on, we were shown what was deemed to be a typical GE Camera System that we will be replacing. Three of the interior forward mounted cameras I believe were behind flush mounted glass windows. It does not appear that any of the cameras we will be installing go behind these glass windows. Please confirm if this is correct and also that all mounting brackets and screws will be provided by WMATA?

Answer: All existing hardware offering camera protection will be reused.

2. Question: Are all WMATA supplied cables pre-terminated at both ends?

Answer: Yes.

Question: If the answer is yes, is it permissible to tie back the slack cable into the cable harness?

Answer: No.

3. Question: If answer to 2. above is no, or only at one end, will WMATA be providing the connectors and what type are they?

Answer: All required cabling is as detailed in the Attachment A BOM pages 115-116.

4. Question: How many of the 117 buses will be New Flyer Series #2800?

Answer: Approximately roughly 12.

5. Question: How many of the 117 buses will be New Flyer Series #6300-6400 Buses?

Answer: Approximately roughly 105.

6. Question: What is the make and model of the DVRs, cameras and other devices to be installed?

Answer: See Attachment A, Bill of Material (BOM) pages 115-116.

7. Question: Is any special test equipment needed to test the recorders that are to be installed, i.e., Data-pack formatting and reading devices/software, or other proprietary tools and/or devices?

Answer: No. The contractor is required to provide their own bench testing equipment.

8. Question: Will a full set of technical/programming manuals be provided on the recorders and cameras to be installed?
- Answer: No programming is required. Technical installation can be seen on pages 117 and 118.
9. Question: Who will approve camera angles and views once recorders are installed?
- Answer: See Paragraph 2. Scope of Work, "O" and "P," page 112. Screen shots of each camera view will be provided by contractor.
10. Question: Are the cameras to be installed capable of providing the same area of coverage i.e. are camera lenses identical or different from those being remove, 4.0MM, 6.0MM, 2.9MM, 3.8MM
- Answer: Yes.
11. Question: Are the camera systems to be installed new/used/refurbished?
- Answer: New.
12. Question: Why 3 years warranty on labor, usually in most contracts this is one year?
- Answer: Standard Bus Maintenance Business Practice.
13. Question: Presumably contractor is not expected to provide 3 years warranty on the equipment itself?
- Answer: Correct.
14. Question: Is schedule predicated upon working 7 days a week, or just Monday through Friday?
- Answer: M-F, excluding Federal holidays 7am-3pm.
15. Question: Can the testing of the recorders be performed at our facility, rather than to one side of the bus lane?
- Answer: No.
16. Question: Will WMATA have someone on site to accept and sign the completed camera system as fully functional before the bus is released back into service?
- Answer: See Paragraph 2. Scope of Work, "O" and "P," page 112.

17. Question: Are all the buses to be installed at the Montgomery Bus Division Garage, or at multiple WMATA Bus Garages where the buses are located?

Answer: Most buses are Montgomery Bus Division. Other Divisions may also have bench test/installations occur at that Division.

18. Question: Are all installation locations under cover from the weather, with electricity available?

Answer: Yes.

19. Question: Will WMATA be pre-inspecting the buses with the contractor to ensure bus is fully functional before work begins?

Answer: WMATA personnel will provide two (2) working buses for the contractor to begin work at 7am.

20. Question: If through no fault of the contractor, scheduled buses are not provided by WMATA, what recourse does the contractor have to get paid for its crews that are on site?

Answer: Vendor needs to provide WMATA with hourly charges in their proposal, which will become an item in the final Contract.

21. Question: What is the target date for NTP following responses to the RFP?

Answer: The NTP estimated date is between May 1, 2015 and May 8, 2015.

22. Question: If the equipment fails inspection, is it the responsibility of the contractor to arrange shipping and logistics for new equipment?

Answer: No.

23. Question: Also, would the new equipment then require the same bench testing to be performed? [SOW, 2.K, page 112.]

Answer: No

24. Question: Will the pre-proposal attendance list be published on the WMATA site?

Answer: Yes, it has been published.

25. Question: If a subcontractor is an SBE but does not match the NAICS threshold, will the SBE standing be honored?

Answer: SBE Program requires that the "prime" contractor be a certified SBE firm in the NAICS code(s) (238210) identified in the RFP.

26. Question: Can you please provide clarification on when the equipment is to be delivered through final installation? (SOW, Section 7.A., page 114)

Answer: Equipment to be tested will be delivery daily to the work area. Equipment to be installed will be delivery daily with each bus.

27. Question: Which coach bus series do you want to install the new video kits on?

Answer: Part III Scope of Work, page 113, Paragraph No. 4, Drawings, As-Built, 6300-6400 and 2800 style buses. Page 114, Paragraph No. 9, Attachments B and C, pages 117 and 118.

28. Question: Can large companies respond to this RFP? Or is it strictly a small business set aside?

Answer: WMATA I cannot tell a firm it cannot submit a proposal, however, the requirement for a company to participate is located in Clause No. 14, Small Business Enterprises Requirements, see RFP FQ15067/RSC, Pages 20 to 21. Firms wishing to participate as a small business in WMATA's contracting activities must be at least 51% owned, managed and controlled by one or more economically disadvantaged (i.e., personal net worth must not exceed \$1.32M) individuals and the firm's average annual gross receipts for last three years must not exceed \$23.98M.

29. Question: Is there an expectation or a requirement of the percentage of the work that needs to be self-performed by the prime?

Answer: Yes, 51%. Appendix B-1, Small Business Enterprise (SBE), Paragraph 2. Policy, page 2.

30. Question: Regarding Solicitation Instructions, Paragraph 22. Technical Proposal Evaluation Criteria, a. Qualifications, (1) Technical and Project Management:

Offerors must identify, in their proposals, the specific project managers and project staff that will perform the work under this contract and provide resumes that demonstrate that they have successfully performed services involving installation of vehicle electrical systems, de-installation and installation of bus CCTV camera systems being proposed on a minimum of three to four contracts involving 100 or more transit vehicle fleets within the last five years.

The highlighted requirement is not reasonable, and would exclude the majority of qualified contractors (big or small). Please consider revising this requirement.

Answer: The technical evaluation criteria No. 22.a.(1) is revised and issued under Amendment No. 003.

Offerors must identify, in their proposals, the specific project managers and project staff that will perform the work under this contract and provide resumes that demonstrate that they have successfully performed services involving installation of vehicle electrical systems, de-installation and installation of bus CCTV camera systems being proposed on a minimum **of three contracts involving 100 or more transit buses, over the road motor coaches and school buses, with preference given to transit buses, vehicle fleets within the last seven years.** The resumes must include references with contact person name and telephone numbers, email addresses, list electrical and electronic licenses and certifications.